



2nd Annual National AAROM Meeting

Session Description

Session Title: Indigenous Procurement: Accessing Opportunities

Date/Time: Day 3, November 21st, 2019 from 8:30am to 11:00am

Objectives:

- Increase AAROM departments understanding on what components needs to be in place to become an Indigenous contractor.
- Identify ways to increase capacity within AAROM departments to undertake technical procurement opportunities from DFO, other government departments, and the private sector.

Session Design:

- PowerPoint presentation on Indigenous Procurement Working Group and Becoming an Indigenous Contractor.
 - o Face-to-Face Q&A with DFO to ask:
 - What is DFO currently doing to help support Indigenous procurement?
 - How do we get DFO on board to provide technical contracts to AAROM departments?
- Breakout Sessions:
 - o Q1: Can you list if your AAROM department is an independent organization or part of a larger Indigenous organization (such as a Tribal Council) and how much internal capacity you have to pursue Indigenous procurement?
 - Mentimeter
 - o Q2: Think about potential clients, such as Indigenous communities/organizations, F/P/T governments, private sector. What skills and services could you contract out?
 - Mentimetre
 - o Q3: If your AAROM department was interested in Indigenous procurement, what practical things would help? (a guide, training/workshops, mentoring, contacts, other tools)
 - Share back

Specific Outcomes Sought:

- Identify the practical steps that need to occur in the short term (1-2 years), medium term (5years), and long-term (10years) to help advance AAROM departments in becoming Indigenous contractors.

Annex

- PowerPoint presentation titled, “Becoming an Indigenous Contractor” by The Confederacy of Mainland Mi’kmaq